

## Message Text

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PAGE 01 STATE 079654  
ORIGIN AF-10

INFO OCT-01 ISO-00 COME-00 EB-08 /019 R

DRAFTED BY AF/S: MACHISEK:GFH  
APPROVED BY AF: WBEDMONDSON  
AF/S: LMACFARLANE  
COMM/OEA: SGOODMAN  
AF/S: JCTAYLOR  
EB/EWT: PBLAKEBURN

-----016803 290357Z /66

R 282123Z MAR 78  
FM SECSTATE WASHDC  
TO AMEMBASSY PRETORIA  
INFO AMCONSUL CAPE TOWN  
AMCONSUL DURBAN  
AMCONSUL JOHANNESBURG

C O N F I D E N T I A L STATE 079654

CAPE TOWN ALSO FOR EMBASSY

E.O. 11652: GDS

TAGS: EAIR, SF, ESTC

SUBJECT: AIRCRAFT SALES TO SOUTH AFRICA

REF: A. PRETORIA 1693 (NOTAL); B) PRETORIA 1165

1. EMBASSY SHOULD USE BEST JUDGMENT IN DEVELOPING  
WITH DISTRIBUTORS OF AMERICAN-ORIGIN AIRCRAFT  
WORKABLE METHOD OF CONDUCTING EFFECTIVE PRECHECKS  
OF PROPOSED PURCHASERS. KEEP DEPARTMENT INFORMED  
ON WHATEVER METHOD IS DECIDED. EMBASSY SHOULD  
INFORM DEPARTMENT AND COMMERCE ON DECISION IN EACH  
CASE.

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2. REGARDING RECOMMENDATION REFTTEL B, PARA 8, (A)  
HAS BEEN INCORPORATED IN NEW CONTRACT CONDITIONS;  
(B) AND (C) DEPARTMENT APPROVES SAMPLING SURVEY AND  
DETAIL OF ECON OFFICER DURBAN FOR THAT PURPOSE; (D)  
COMMERCE HAS RECEIVED TELEX ACCEPTANCE OF CONTACT  
CONDITIONS FROM CESSNA SA DISTRIBUTOR (COMAIR) AND

IS PREPARED ISSUE LICENSE FOR SOME PENDING APPLICATIONS.  
AFTER RECEIPT ACCEPTANCE FROM OTHER DISTRIBUTORS,  
COMMERCE WILL BEGIN APPROVAL OF PENDING CASES OTHER  
MANUFACTURERS; (E) DEPARTMENT HAS RECOMMENDED TO  
COMMERCE APPROVAL FOR URGENT APPLICATIONS LISTED

PARA 5, REF B. COMMERCE IS AWAITING WORD FROM  
BEECH THAT NEW CONDITIONS HAVE BEEN ACCEPTED BY  
THEIR SA DISTRIBUTOR.

3. STORY OF CONTINUED AIRCRAFT EXPORTS HAS REACHED PRESS  
MARCH 23 AND DEPARTMENT HAS PREPARED FOLLOWING  
GUIDANCE ON WHICH YOU MAY WISH TO DRAW AS NECESSARY.

BEGIN QUOTE: QUESTION: THERE IS A REPORT THAT THE  
STATE DEPARTMENT HAS GIVEN ITS APPROVAL TO THE  
EXPORT OF MORE PRIVATE AIRCRAFT TO SOUTH AFRICA.  
IS THAT CORRECT?

ANSWER: THE DEPARTMENT OF COMMERCE, AFTER CONSULTATIONS  
WITH THE DEPARTMENT OF STATE, APPROVES APPLICATIONS  
BY U.S. MANUFACTURERS FOR THE EXPORT OF SMALL,  
PRIVATE AIRCRAFT TO SOUTH AFRICA. THE STATE AND  
COMMERCE DEPARTMENTS HAVE AGREED ON A STRENGTHENING  
OF THE CONDITIONS UNDER WHICH THESE AIRCRAFT CAN BE  
EXPORTED TO SOUTH AFRICA IN THE FUTURE, AND THESE  
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CONDITIONS HAVE BEEN COMMUNICATED TO THE U.S.  
MANUFACTURERS. FURTHER QUESTIONSON THIS SUBJECT  
SHOULD BE DIRECTED TO THE OFFICE OF EXPORT ADMINISTRATION,  
DEPARTMENT OF COMMERCE. END QUOTE. COOPER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AIRCRAFT, SALES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 28 mar 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE079654  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** MACHISEK:GFH  
**Enclosure:** n/a  
**Executive Order:** GS  
**Errors:** N/A  
**Expiration:**  
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**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Reference:** 78 PRETORIA 1693, 78 PRETORIA 1165  
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**Review Release Event:** n/a  
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**Review Withdrawn Fields:** n/a  
**SAS ID:** 3178961  
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**Subject:** AIRCRAFT SALES TO SOUTH AFRICA  
**TAGS:** EAIR, ESTC, SF  
**To:** PRETORIA  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/b433febb-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
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